



MAPE Advisory Group – Corporate Profile

MAPE Advisory Group – A Leading Investment Bank in India

MAPE Advisory Group

- MAPE was founded in 2001 by ex DSP Merrill Lynch senior bankers as a investment bank focused on M&A advisory and Private Equity fund raising
- Has diversified into Cross Border Advisory over the years
- Excellent deal track record:
 - Has successfully closed over 180 transactions, across sectors, totaling to a deal size of over US\$ 6 bn (approx.)
 - Has consistently ranked amongst the top 10 investment banks in the country (per Bloomberg league tables)
 - Awarded the Boutique **Investment Bank Of The Year** Award at the **India M&A Atlas Awards 2012**
- Presence across 3 cities – Mumbai, Bangalore, and Chennai
- Significant cross border deal experience and network
- Known in the market for the ability to conclude “difficult” deals and realize attractive valuations for clients

Service Offerings

Mergers & Acquisitions

Cross Border Advisory

ECM

Private Equity Syndication

Key Recognitions

Annual India M&A Atlas Awards 2012



Annual India M&A Atlas Awards 2011



Led by Experienced Senior Bankers



M Ramprasad
Founder and Chairman

- Prior to founding MAPE, Ram was the Senior VP heading Southern India operations at Merrill Lynch India, where he had executed several landmark transactions including sale of SPIC Phi seeds to Dupont, acquisition of Tata Group's Hitech Drilling by Aban Loyd, Bank of Madura - ICICI Bank merger, and international capital raising programmes of Dr Reddys laboratories, Sify, Satyam Computers and SSI
- Prior to this, Ram was the Head of Finance of Essar Shipping

Ram is an MBA from BIM Trichy and has a first degree in Chemistry



Jacob Mathew
Co-Founder and MD

- Prior to founding MAPE, Jacob was Vice President (M&A) at Merrill Lynch India where he has driven landmark deals including acquisition of Coats Viyella's garment business by AV Birla Group, sale of Burnol & Coldarin brand assets, Dr Reddy's buyout of American Remedies, and sale of Diamond Dyechem to Ciba AG
- Prior to this, Jacob was the supervising consultant at PricewaterhouseCoopers, where he was the first employee and setup the Corporate Finance division. Jacob has advised a host of clients including Amway, Philip Morris, Telstra, Alcatel, Pilkington etc. in their India entry and domestic partner selection assignments

Jacob is an MBA from IIM Calcutta and a Civil Engineer



Sughosh Moharikar
Managing Director

- Sughosh is a seasoned senior M&A dealmaker who has led many of the landmark domestic and cross border transactions. Prior to joining MAPE, Sughosh was Managing Director and Head of M&A for Deutsche Bank, India. He ran the M&A business for Credit Suisse from 2008 to 2011. Earlier to that, he was an Executive Director and head of investment banking, advisory services, at Kotak during his tenure of 14 years with them
- His key transactions include strategic sale in Baramulti (Indonesia) by Tata Power, sale of strategic stake in Reliance asset management to Nippon Life, sale of strategic stake in Aston Martin to Invest Industrial group of Italy, acquisition of Cairn by Vedanta, and finalization of agreement between Heineken and United Spirits

Sughosh is an MBA from IIM Calcutta and has a bachelor's degree in engineering from VNIT

Led by Experienced Senior Bankers



Arjun Mukherjee
Managing Director

- Arjun has over 15 years of experience in corporate finance and joined MAPE in 2012. Prior to MAPE he worked with Macquarie Capital, Ambit Corporate Finance and Lazard
- Involved in several large transactions/coverage across sectors. Key transactions include the sale of Jagdale Industries' electrolyte energy drink business to Johnson & Johnson, sale of Parkway Hospitals by Fortis Healthcare, sale of Orissa Sponge Iron to Monnet Ispat, acquisition of Mysore Cement & Indo Rama Cement by HeidelbergCement, Emami's bid for Paras Pharma, Bharti Airtel's acquisition of Hexacom Ltd, Italcementi's JV with Zuari Cement and acquisition of Sri Vishnu Cement

Arjun is an MBA from AGSM, Sydney and BA (Hons) in Economics from Delhi University



Deepak Mohan
Managing Director

- Deepak heads the industrials practice at MAPE and has 14 years of experience in investment banking
- Prior to MAPE he has worked in Coca Cola India, KPMG Corporate Finance and Avendus Capital
- Transactions he has executed include management buy out of Igarashi Motors by Blackstone, investments by GE Capital in C&S, by IFC in Samson Maritime and acquisitions of Etacom by C&S, of Advanced Systek by GE, of BDK Valves by Weir and of Nasser Electricals by Blue Star

Deepak is Commerce Graduate from Bangalore University and holds an MBA from IIM Bangalore

Consistently Ranked Amongst the Top 10 Investment Banks

Bloomberg League Tables — Consistently ranked among the top 10 investment banks

CY18		
Advisor	Rank	Deal Count
Ernst & Young	1	25
KPMG Corporate Finance	2	22
Avendus Capital	3	17
Deloitte Touche Tohmatsu	4	12
Goldman Sachs	5	8
Citi	5	8
Deutsche	7	7
MAPE Advisory Group	7	7
Kotak Mahindra Bank Ltd	9	6
Morgan Stanley	9	6

CY17		
Advisor	Rank	Deal Count
Ernst & Young	1	18
KPMG Corporate Finance	2	14
Deloitte Touche Tohmatsu	3	12
Kotak Mahindra Bank Ltd	4	8
Avendus Capital	4	8
PwC	4	8
Ambit Corporate Finance	7	7
MAPE Advisory Group	8	6
Goldman Sachs	9	5
Singhi Advisors	9	5

CY16		
Advisor	Rank	Deal Count
Ernst & Young	1	25
KPMG Corporate Finance	2	22
Avendus Capital	3	20
Deloitte Touche Tohmatsu	4	15
Axis	5	11
Citi	6	10
Kotak Mahindra Bank	6	10
MAPE Advisory Group	8	7
Credit Suisse	9	6
Rothschild & Co	10	6

CY14		
Advisor	Rank	Deal Count
Ernst & Young	1	26
KPMG Corporate Finance	1	26
Avendus Capital	3	18
Kotak Mahindra Bank	4	14
Deloitte Touche Tohmatsu	5	12
MAPE Advisory Group	6	10
Rothschild & Co	7	8
Ambit Corporate Finance	7	8
Citi	9	7
JM Financial	9	7

CY13		
Advisor	Rank	Deal Count
Ernst & Young	1	35
ICICI	2	17
Kotak Mahindra Bank	3	15
PwC	4	13
KPMG Corporate Finance	5	11
MAPE Advisory Group	6	10
o3 Capital	6	10
Axis Bank	8	9
Morgan Stanley	8	9
Rothschild & Co	10	8

CY12		
Advisor	Rank	Deal Count
Ernst & Young	1	17
KPMG Corporate Finance	2	12
Yes Bank	2	10
Ambit Corporate Finance	4	9
MAPE Advisory Group	5	8
Avendus Capital	5	8
Morgan Stanley	7	6
KPMG Corporate Finance	8	5
ICICI	8	5

Marquee Clients

Indian Corporate Houses



Financial Services



Industrials



TMT



Pharma



Real Estate



Relationship Focus Demonstrated by Repeat Mandates from Clients



Star Health and Allied Insurance India's Leading Standalone Health Insurance Company

- Aug 2016 – Private Equity - Apis and ICICI Ventures
- May 2013 – Private equity - TATA Capital
- Dec 2010 – Private Equity - Sequoia Capital
- Mar 2010 – Private Equity - ICICI Ventures



VG Siddhartha Group Large Business Group with interests in Coffee, Financial Services and Real Estate

- Aug 2016 – MAPE along with VGS bought out a majority stake in a successful API Company/Platform
- Mar 2009 - Amalgamated Bean Coffee Trading Co ('CCD'): Placement of debt
- Nov 2007 - CCD: Private Equity - DB and Templeton Darby
- Mar 2007 - Tanglin Development: Structured finance for IT SEZ



Large Corporate with Business Interests in Financial Services and Real Estate

- Aug 2013 – Sale of Sree Jayajyothi Cements to My Home Industries (CRH Group)
- Sep 2008 – Private Equity Syndication for Shriram Land



India's largest Credit Rating Agency

- May 2012 – Acquisition of Coalition Development Ltd
- Sep 2010 – Acquisition of the business of Pipal Research Corp.
- Oct 2004 – Acquisition of Irevna



Among India's Top 4 IT services Companies

- Apr 2009 – Acquisition of balance stake in 3D Networks, Singapore
- Sep 2007 – Sale of medical diagnostics business to RFCL
- Oct 2006 – Acquisition of 3D Networks



Leading Port Operations and Marine Service Company

- 2013 – Investment by KAUP
- 2012 – Investment by Standard Chartered PE
- 2012 – Exit to Investor, Also worked with promoter to facilitate exit

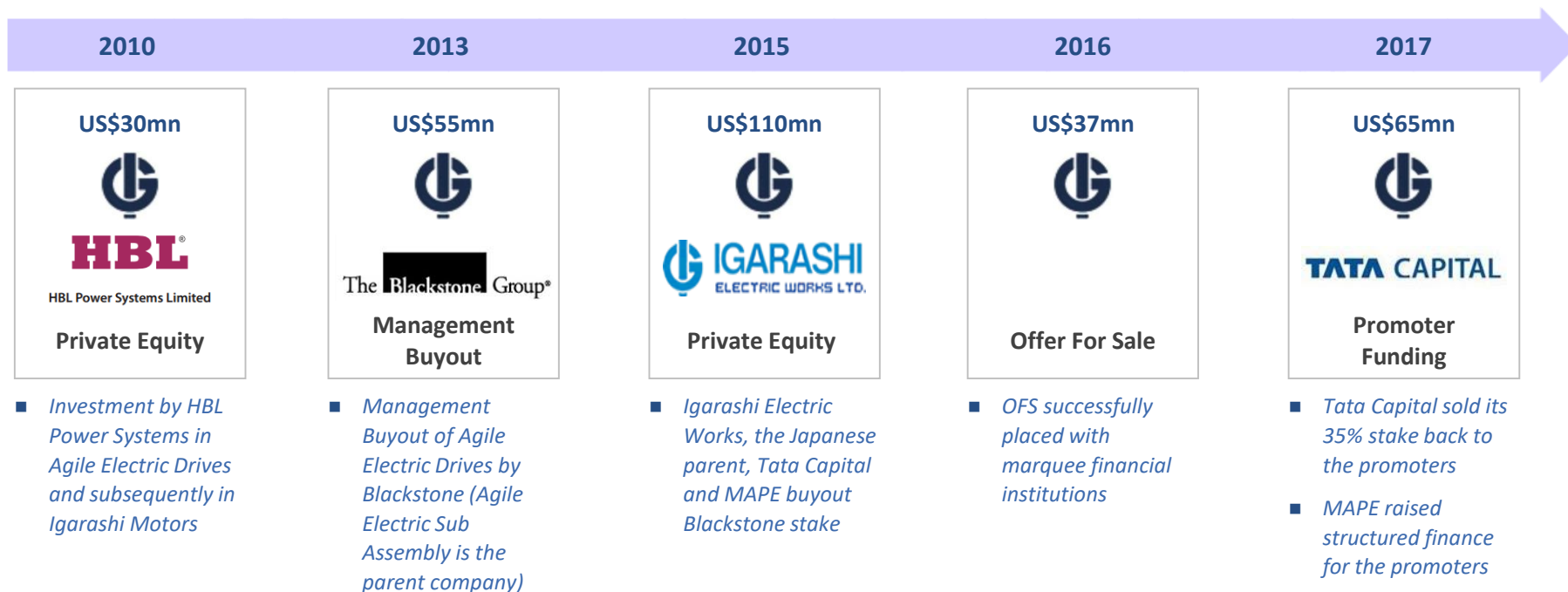
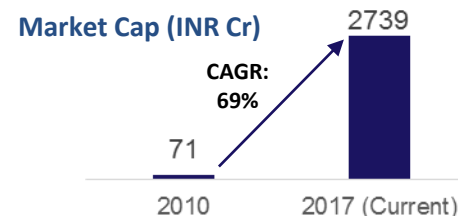
Participation in Igarashi's Transformation into the Largest DC Motors Player



MAPE has successfully secured growth capital for the business as well as helped the promoters provide a profitable exit to investors

- Igarashi Motors was a small company in 2010, nearing bankruptcy due to forex hedging strategy

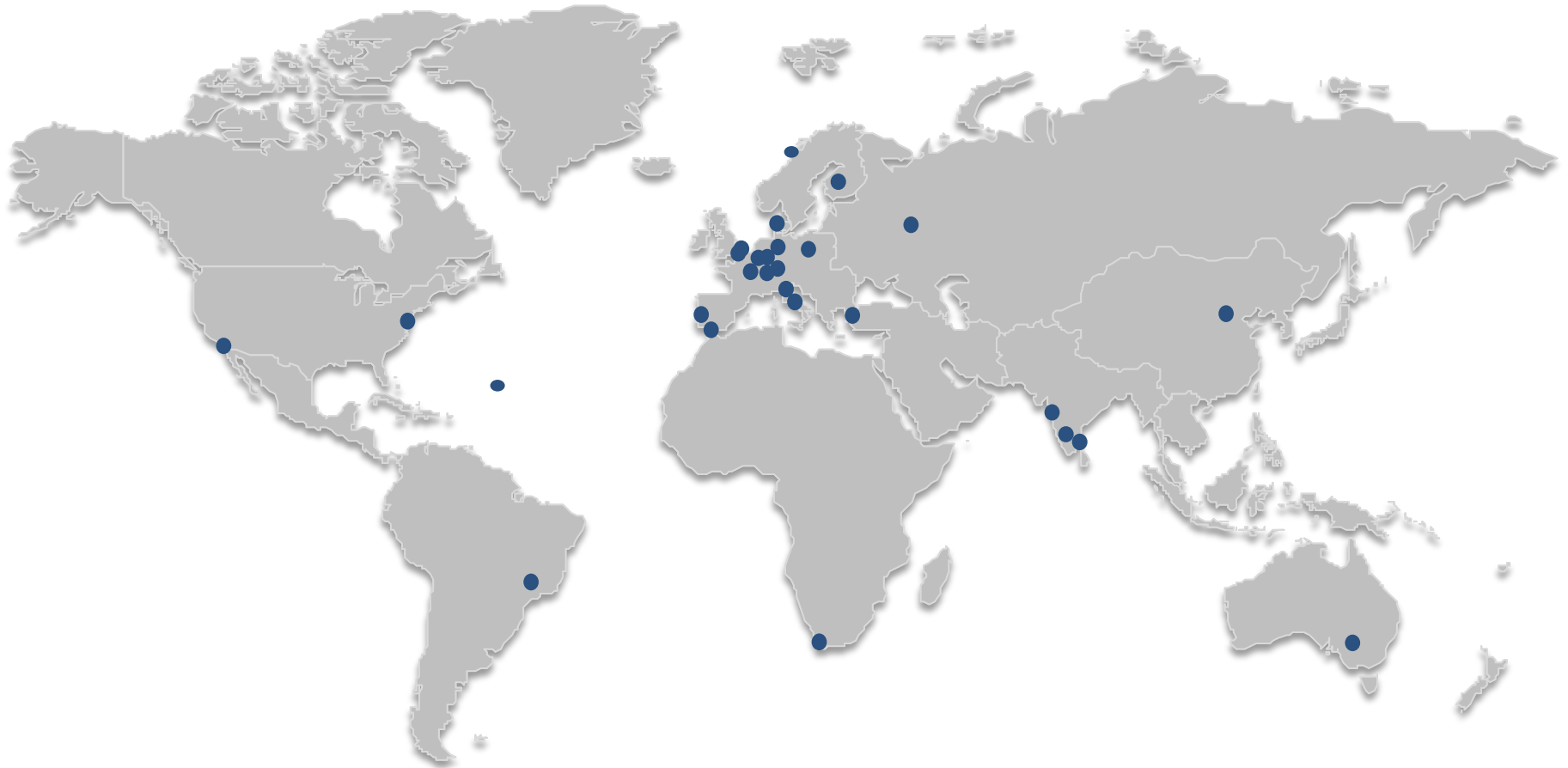
- Today, it is a leading manufacturer of DC Motors and sub assemblies for automotive industries



MAPE helped clean up the corporate structure (6 different entities were restructured into the current parent-subsidary structure) and ensured alignment of customer interests within entities

Strong Track Record in Mid Market Cross Border M&A

Worldwide Reach through 55 Investment Bank Partners in 46 Countries



MAPE is a part of Globalscope, a global network of leading mid-market investment banks

Investment Banking: M&A Deals

 <p><i>Sale of Oral contraceptive US generic business to Strides</i></p> <p>May 2020</p>	<p>US\$360mn</p>    <p><i>Divestment of Global Village Undertaking</i></p> <p>Mar 2020</p>	<p>US\$125mn</p>  <p><i>Sale of Madura Microfinance to CreditAccess Grameen</i></p> <p>Mar 2020</p>	<p>US\$10mn</p>  <p><i>Acquisition of Vega City Hotel</i></p> <p>July 2019</p>	 <p><i>Sale of Miralay Eye Care and associated entities to Dr. Agarwal's Eye Hospital</i></p> <p>April 2019</p>	 <p><i>Acquisition of majority stake by ASM Technologies</i></p> <p>June 2018</p>
<p>US\$77mn</p>  <p><i>Sale of domestic formulations business to Eris Lifesciences</i></p> <p>Dec 2017</p>	<p>US\$200mn</p>  <p><i>Sale of Retail Lending Business to Small Business FinCredit</i></p> <p>Sept 2017</p>	 <p><i>Acquisition of Sutherland Global's domestic BPO business</i></p> <p>April 2017</p>	 <p><i>Sale of foundry alloys business to Elkem</i></p> <p>Dec 2016</p>	 <p><i>Buyout of majority stake</i></p> <p>Aug 2016</p>	 <p><i>Simon Carves (Punj Lloyd Group)</i></p> <p><i>Sale to Engineers and Constructors International</i></p> <p>Aug 2016</p>
 <p><i>Peiner Umformtechnik GmbH (unit of Sundaram Fasteners)</i></p> <p><i>Sale to Hanse Industriekapital GmbH</i></p> <p>Apr 2016</p>	<p>US\$34mn</p>  <p><i>Sale to Amneal</i></p> <p>Dec 2014</p>	<p>US\$100mn+</p>  <p><i>Sale of electrolyte energy drink business to J&J</i></p> <p>Nov 2014</p>	<p>US\$102mn</p>  <p><i>Sale of Four Seasons Project in Bangalore</i></p> <p>Nov 2014</p>	<p>US\$12mn</p>  <p><i>Sale of Unit to Ipca Laboratories</i></p> <p>Oct 2014</p>	 <p><i>Sale of majority stake to PUK Group, Germany</i></p> <p>Feb 2014</p>

Investment Banking: M&A Deals

 <p>Packaging Business of Murugappa Group</p> <p><i>Sale to Amcor</i></p> <p>Dec 2013</p>	<p>US\$12mn</p>  <p>Electronica Machine Tools</p> <p><i>Sale to HMP Poddar Group</i></p> <p>Sep 2013</p>	<p>US\$233mn</p>  <p>Sree Jayajyothi Cements</p> <p><i>Sale to My Home Industries (CRH Group)</i></p> <p>Aug 2013</p>	 <p>Elgi Equipments</p> <p><i>Acquisition of Pattons Inc</i></p> <p>Nov 2012</p>	 <p>Century Seeds</p> <p><i>Sale to Groupe Limagrain</i></p> <p>Nov 2012</p>	 <p>Elgi Equipments</p> <p><i>Acquisition of Rotair S.p.a</i></p> <p>Aug 2012</p>
<p>US\$45mm Max Payout</p>  <p>CRISIL</p> <p><i>CRISIL Acquisition of Coalition Development Ltd.</i></p> <p>May 2012</p>	<p>US\$16mn + Earn outs</p>  <p>Agilyst Inc</p> <p><i>Sale to eClerx Investment Inc</i></p> <p>Apr 2012</p>	<p>US\$13mn</p>  <p>IFCI Ltd</p> <p><i>Sale of Stake in Ocean Sparkle (OS) to Promoting Company of OS</i></p> <p>Mar 2012</p>	 <p>Indo Pacific Housing Finance</p> <p><i>Sale to L&T Finance Holdings Limited</i></p> <p>Mar 2012</p>	<p>INVDA</p> <p>Invida</p> <p><i>Acquisition of Shalaks brands by Invida Singapore</i></p> <p>Nov 2011</p>	<p>US\$45mn</p> <p>Indian Oiltanking</p> <p>Indian Oiltanking</p> <p><i>Acquisition of Newsco Canada By IOT</i></p> <p>Nov 2011</p>
 <p>Veta</p> <p><i>Sale of Majority Stake</i></p> <p>Sep 2011</p>	<p>US\$190mn</p>  <p>Jyothy Laboratories</p> <p><i>Acquisition of Henkel India Ltd</i></p> <p>May 2011</p>	 <p>Sampark PR</p> <p><i>Sale of Controlling Stake to Ketchum</i></p> <p>Apr 2011</p>	<p>US\$103mn</p>  <p>Leighton Holdings Inc.</p> <p><i>Sale of Strategic Stake to Welspun Infra Projects</i></p> <p>Jan 2011</p>	<p>US\$17mn</p>  <p>State Bank of Mauritius</p> <p><i>Sale of 4.9% stake of Ratnakar Bank</i></p> <p>Jan 2011</p>	<p>US\$30mn</p>  <p>Igarashi Motors India</p> <p><i>Sale of Igarashi Motors & Agile Electric Drives to HBL Power systems</i></p> <p>Dec 2010</p>

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Investment Banking: M&A Deals

 <p>Tata Sons</p> <p><i>Acquisition of HBL Elta Avionics</i></p> <p>Nov 2010</p>	<p>US\$13mn</p>  <p>CRISIL</p> <p><i>CRISIL Acquisition of Pipal Research</i></p> <p>Sep 2010</p>	 <p>Elgi Equipments</p> <p><i>Acquisition of BelAir SA</i></p> <p>Dec 2009</p>	<p>US\$10mn</p>  <p>Garden Namkeen</p> <p><i>Sale to CavinKare</i></p> <p>Aug 2009</p>	 <p>The India Cements Group</p> <p><i>Acquisition of Indo Zinc</i></p> <p>Jul 2009</p>	<p>US\$33mn</p>  <p>Rohini Electricals</p> <p><i>Sale to Voltas</i></p> <p>Aug 2008</p>
<p>US\$25mn</p>  <p>Mahindra & Mahindra</p> <p><i>Acquisition of Scooter business of Kinetic</i></p> <p>Jul 2008</p>	<p>US\$16mn</p>  <p>SEMAC Engineering</p> <p><i>Sale to Revathi Equipment</i></p> <p>May 2008</p>	 <p>IMISoft Engineering</p> <p><i>Sale of majority stake to Ramboll</i></p> <p>Mar 2008</p>	<p>US\$14mn</p>  <p>Mahindra & Mahindra</p> <p><i>Acquisition of GRD, Italy</i></p> <p>Feb 2008</p>	<p>US\$185mn</p>  <p>SSI</p> <p><i>Acquisition of majority stake by PVP Group</i></p> <p>Dec 2007</p>	<p>US\$49mn</p>  <p>Quintegra Solutions</p> <p><i>Acquisition of PA Corporation</i></p> <p>Oct 2007</p>
<p>US\$3mn</p>  <p>Wipro</p> <p><i>Sale of medical diagnostics business to RFCL</i></p> <p>Sep 2007</p>	<p>US\$174mn</p>  <p>Sharekhan</p> <p><i>Sale to Citibank Private Equity</i></p> <p>Aug 2007</p>	<p>US\$5mn</p>  <p>State Bank of Mauritius</p> <p><i>Purchase of equity stake in Ratnakar Bank</i></p> <p>Jun 2007</p>	<p>US\$5mn</p>  <p>Doha Bank</p> <p><i>Acquisition of Select Securities</i></p> <p>May 2007</p>	<p>US\$9mn</p>  <p>Potential Engineers</p> <p><i>Sale to Revathi Equipment</i></p> <p>Feb 2007</p>	<p>US\$32mn</p>  <p>Wipro Infotech</p> <p><i>Acquisition of 3D Networks</i></p> <p>Oct 2006</p>

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Investment Banking: Financing Deals – Private Equity

<p>US\$51mn</p>  <p>Our Mission... Your Growth</p> <p>Private Equity – Warburg Pincus & Faering Capital</p> <p>April 2019</p>	<p>US\$20mn</p>  <p>Private Equity – InvAscent</p> <p>Dec 2018</p>	<p>Clarisights</p>  <p>Granular Insights Inc</p> <p>Private Equity</p> <p>Dec 2018</p>	<p>US\$202mn</p>  <p>Karvy</p> <p>Private Equity – General Atlantic</p> <p>Nov 2018</p>	<p>US\$35mn</p>  <p>India Ki Pharmacy</p> <p>Netmeds</p> <p>Private Equity – Daun Penh Cambodia Group</p> <p>Aug 2018</p>	<p>US\$20mn</p>  <p>We listen....innovate</p> <p>Curatio</p> <p>Private Equity – ChrysCapital</p> <p>Mar 2018</p>
<p>US\$23mn</p>  <p>Manna Foods</p> <p>Private Equity – Morgan Stanley PE</p> <p>Jan 2018</p>	<p>US\$14mn</p>  <p>India Ki Pharmacy</p> <p>Netmeds</p> <p>Private Equity – Tanncam & Sistema Asia Fund</p> <p>Oct 2017</p>	<p>US\$25mn</p>  <p>ID Fresh Foods</p> <p>Private Equity – Premji Invest</p> <p>Mar 2017</p>	<p>US\$30mn</p>  <p>Eywa Pharma</p> <p>Private Equity – Eight Roads Venture, F-Prime Capital, Shriram Group</p> <p>Oct 2016</p>	<p>US\$48mn</p>  <p>Personal and Caring</p> <p>Star Health & Allied Insurance</p> <p>Private Equity – Apis and ICICI Ventures</p> <p>Aug 2016</p>	<p>BEROE</p>  <p>The Future of Procurement Intelligence.</p> <p>Beroe</p> <p>Private Equity – Access PE</p> <p>Mar 2016</p>
<p>US\$10mn</p>  <p>India Ki Pharmacy</p> <p>Netmeds</p> <p>Private Equity – OrbiMed</p> <p>Oct 2015</p>	<p>US\$16mn</p>  <p>We listen....innovate</p> <p>Curatio</p> <p>Secondary Stake Sale to Sequoia</p> <p>Jun 2015</p>	<p>US\$16mn</p>  <p>KEEP GROWING</p> <p>Karvy</p> <p>Buyout of ICICI Ventures</p> <p>May 2015</p>	<p>US\$28mn</p>  <p>Delightful discoveries. Everyday.</p> <p>Sulekha.com</p> <p>Private Equity – GIC and Norwest Venture Partners</p> <p>Apr 2015</p>	<p>US\$25mn</p>  <p>IVFA / A Mahendran</p> <p>Buyout of ISS Hi-Care</p> <p>Jan 2014</p>	<p>US\$15mn</p>  <p>SemanticSpace</p> <p>Secondary stake sale to Kotak Private Equity</p> <p>Sep 2013</p>













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Investment Banking: Financing Deals – Private Equity



<p>US\$110mn</p>  <p>Agile Electric</p> <p>Management buyout by Blackstone Group</p> <p>Jul 2013</p>	<p>US\$13mn</p> <p>EREDENE CAPITAL PLC</p> <p>Eredene Capital</p> <p>Sale of stake in Ocean Sparkle Limited</p> <p>Jun 2013</p>	<p>US\$5mn</p>  <p>Casa Grande</p> <p>Private Equity – Avenue Venture Partners</p> <p>May 2013</p>	 <p>MyDentist</p> <p>Private Equity – Asian Healthcare Fund</p> <p>Apr 2013</p>	<p>US\$23mn</p>  <p>Star Health & Allied Insurance</p> <p>Private Equity – Tata Capital</p> <p>Mar 2013</p>	<p>US\$37mn</p>  <p>Ocean Sparkle Limited</p> <p>Private Equity – Standard Chartered Private Equity</p> <p>Dec 2012</p>
<p>US\$13mn</p>  <p>Kumar Urban Development Ltd</p> <p>Private Equity – Infinite India Real Estate Fund (Pune Project)</p> <p>Apr 2012</p>	<p>US\$30mn</p> <p>Indian Oiltanking</p> <p>Indian Oiltanking</p> <p>Private Equity – UTI Capital</p> <p>Dec 2011</p>	<p>US\$50mn</p>  <p>Vishwa Infrastructure</p> <p>Advised Olympus capital on Secondary Stake Purchase from Axis PE</p> <p>Sep 2011</p>	<p>VIENOVA</p> <p>Vienova</p> <p>Sale of Secondary Stake</p> <p>Aug 2011</p>	<p>US\$31mn</p>  <p>Star Health & Allied Insurance</p> <p>Private Equity – Sequoia Capital</p> <p>Dec 2010</p>	<p>US\$ 18mn</p>  <p>Sundaram Finance and TVS Group</p> <p>Sale of 6% stake in CARE Ltd to a consortium led by Milestone Capital</p> <p>Aug 2010</p>
<p>US\$27mn</p>  <p>Star Health & Allied Insurance</p> <p>Private Equity – ICICI Ventures</p> <p>Mar 2010</p>	<p>US\$10mn</p> <p>KALPATHI INVESTMENTS</p> <p>Kalpathi Investments P. Ltd</p> <p>Sale of 10% stake in Equitas Microfinance to Sequoia Capital</p> <p>Jan 2010</p>	<p>US\$13mn</p> <p>IMImobile</p> <p>IMImobile</p> <p>Private Equity – Sequoia & First Mark</p> <p>Nov 2009</p>	<p>US\$12.5mn</p>  <p>Tutor Vista</p> <p>Investment by Pearson</p> <p>Jun 2009</p>	<p>US\$12mn</p>  <p>Shriram Land</p> <p>Private Equity - Samsara Capital</p> <p>Sep 2008</p>	<p>US\$ 100mn</p> <p>RSP</p> <p>RSP Architects</p> <p>Private Equity - Baring Asia</p> <p>Jul 2008</p>

Select Cross-Border and ECM Financing Deals

Selected Cross Border Transactions













 Clarisights Granular Insights Inc <i>Private Equity</i> Dec 2018	 Minex <i>Sale of foundry alloys business to Elkem</i> Dec 2016	 Simon Carves <small>A PUNJ LLOYD COMPANY</small> Simon Carves (Punj Lloyd Group) <i>Sale to Engineers and Constructors International</i> Aug 2016	 Peiner Umformtechnik GmbH <small>A member of Sundram Fasteners Ltd.</small> Peiner Umformtechnik GmbH (unit of Sundram Fasteners) <i>Sale to Hanse Industriekapital GmbH</i> Apr 2016	US\$34mn  Epsilon Pharmaceuticals <i>Sale to Amneal</i> Dec 2014	US\$100mn+  Jagdale Industries <i>Sale of electrolyte energy drink business to J&J</i> Nov 2014
 Profab Engineers <i>Sale of majority stake to PUK Group, Germany</i> Feb 2014	 Parry Enterprises Packaging Business of Murugappa Group <i>Sale to Amcor</i> Dec 2013	 Century Seeds <i>Sale to Groupe Limagrain France</i> Nov 2012	 Elgi Equipments <i>Acquisition of Pattons Inc</i> Nov 2012	 Elgi Equipments <i>Acquisition of Rotair S.p.a Italy</i> Aug 2012	US\$45mm Max Payout  CRISIL <i>CRISIL Acquisition of Coalition Development UK</i> May 2012

ECM - Financing Deals

 The Blackstone Group* Blackstone Group <i>Open offer for Igarashi Motors India Ltd.</i> Jul 2013	 Gemini Communications <i>Buyback of Equity Shares</i> Aug 2011	 Jyothy Laboratories Ltd. <i>Open Offer for Henkel India Ltd.</i> Aug 2011	 HBL Power Systems <i>Open offer for Igarashi Motors India Ltd.</i> Mar 2011	 India Cements <i>Open Offer for Indo Zinc Ltd. (now Trinetra Cement Ltd.)</i> Oct 2009	 PVP Ventures <i>Open Offer for SSI Limited</i> Oct 2009
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Investment Banking: Financing Deals

Fixed Income – Financing Deals

<p>US\$15mn</p>  <p>Carmel School</p> <p>Structured Funding – Axis Bank</p> <p>May 2020</p>	<p>  TCIS THE CAMBRIDGE INTERNATIONAL SCHOOL </p> <p>Structured Finance for expansion of International Schools</p> <p>Dec 2019</p>	<p>  PRESIDENCY </p> <p>Structured Finance from Axis Finance</p> <p>Nov 2018</p>	<p>US\$12mn</p> <p>CET</p> <p>Cosmopolitan Education Trust</p> <p>Structured finance from Yes Bank for buyout of Pearson's Investment</p> <p>Dec 2017</p>	<p>US\$17mn</p>  <p>Carmel School</p> <p>Mezzanine Funding – Xander Finance</p> <p>Dec 2017</p>	<p>US\$67mn</p>  <p>VGN Developers</p> <p>Debt syndication – Piramal and Clearwater Capital</p> <p>Jan 2015</p>
<p>US\$45mn</p>  <p>VGN Developers</p> <p>Debt syndication – Edelweiss Finance</p> <p>Jan 2015</p>	<p>  Next EducationTM Transforming Education </p> <p>Next Education</p> <p>Structured Finance</p> <p>Mar 2012</p>	<p>US\$11mn</p>  <p>Ocean Sparkle</p> <p>Promoter Funding</p> <p>Mar 2012</p>	<p>US\$15mn</p>  <p>Coffeeday Holdings</p> <p>Holding Company Funding – Tata Capital</p> <p>Mar 2009</p>	<p>US\$29mn</p>  <p>Indu Project</p> <p>Structured finance - ICICI</p> <p>Sep 2008</p>	<p>US\$86mn</p>  <p>Tanglin Developments</p> <p>Structured finance for IT SEZ – Hypo AG</p> <p>Mar 2007</p>
<p>US\$225mn</p>  <p>PVP Ventures</p> <p>Real estate funding from Hedge Funds</p> <p>Jan 2007</p>					

Contact Us

India



Mumbai

MAPE Advisory Group Pvt. Ltd
13 & 14, 1st Floor, Nirlon House,
Dr. Annie Besant Road,
Worli,
Mumbai – 400 030
Phone: +91 22 6154 4500
Fax: +91 22 6154 4540
Contact: sughosh@mapegroup.com

Chennai

MAPE Advisory Group Pvt. Ltd
#3-A, Third Floor, Express Avenue
Chambers, Tower 1,
49/50, Whites Road, Royapettah,
Chennai-600 014
Phone: +91 44 4556 4500
Fax: +91 44 2846 4475
Contact: ram@mapegroup.com

Bangalore

MAPE Advisory Group Pvt. Ltd
#211, Prestige Center Point
Cunningham Road,
Bangalore – 560 052
Phone: +91 80 2235 1650/51/52
Fax: +91 80 4151 6073
Contact: jacob@mapegroup.com