

Wipro Infotech acquires 3D Networks

The Acquisition strengthens Wipro Infotech's convergence solutions and services portfolio

Bangalore, Thursday, October 26 - Wipro Infotech, the India, Middle East and Asia Pacific IT Business Unit of Wipro Ltd, announced it has signed an agreement to acquire India, Middle East and SAARC operations of 3D Networks and Planet PSG in an all cash deal.

The consideration includes an upfront cash payment of approximately USD 23 Mn on closure of the transaction and additional performance linked payments based on achieving agreed financial targets over a two year period.

3D Networks, a platinum partner of Nortel Networks, providing business communication solutions that include Consulting, Voice, Data and Converged Solutions, and Managed Services. The company's specialized solutions are deployed in ITES/IT, Telecom, Banking and Finance, Government and Service verticals.

In India, 3D Networks has a dominant presence in providing business communication solutions to ITES/IT segments and has approximately 270 employees serving several marquee customers. During FY 2005-06, the company clocked revenues of approximately USD 36 Mn, a growth of 39% YoY. A profitable entity, it commenced India operations in 2001.

Planet PSG is the sole Global Nortel Technical Services partner on Periphonics platform in APAC region and provides professional services on voice and speech platforms in the region.

Mr. Suresh Vaswani, President, Wipro Infotech and President- Global IT Service Lines, Wipro Technologies said "India's emergence as the outsourcing hub for global majors is fueling demand for Convergence Solutions. 3D Networks strong integration skills in convergence technologies, customer base and proven track record complements and enhances our existing comprehensive IT Solutions and Services. Customers will immensely benefit from our broad suite of offerings in converged space. Our acquisition strategy here was to add new practice competencies and enhance our broad suite of service and solutions portfolio"

Mr. Yoon Mun Chiew, Group CEO – Planet One said, "We are very excited about this partnership. It is the beginning of a strategic relationship with a global organization."

Mr. Anand Padmanabhan, Vice President- Technology Integration Services, Wipro Infotech said, "Wipro's endeavour has been to continuously build deep technology competence on leading IT Solutions to drive business transformation for our customers. This acquisition is a strategic fit as it complements our existing practice capabilities and differentiates us as the most comprehensive IT Solutions provider across verticals."

Mr. S K Jha, Regional Director – India, SAARC, Middle East, 3D Networks said, "We are excited about this synergistic relationship. It allows us to leverage Wipro's comprehensive IT solutions offering and strong quality processes in our customer base. Our employees will benefit from the strong people practices and the challenging career opportunities possible in Wipro.

The closing of the transaction is subject to customary closing conditions and regulatory approvals; the acquisition is expected to be completed by Q3 of FY 2006-07

MAPE Advisory Group acted as the financial advisor to Wipro on this transaction.

About Wipro Infotech

Wipro Infotech, a division of the US\$ 2.39 billion Wipro Limited (NYSE:WIT), provides enterprise customers with high value Information Technology Products, Services, Solutions and Consulting Services in India, and provides Technology & Software Services and Consulting Services in the Middle East, ASEAN and Australia. Headquartered at Bangalore, Wipro Infotech serves customers in India through a network of 22 offices and 170 service locations across India. It has business offices in the Middle East, ASEAN and Australia. Wipro Infotech is ranked No. 2 in Indian domestic IT services market in 2005, according to IDC's report Indian IT Services Market analysis 2005-10. For more details please visit www.wipro.com

About 3D Networks

3D Networks, a platinum partner of Nortel Networks, providing business communication solutions that include Consulting, Voice, Data and Converged Solutions, and Managed Services. It has expertise in design, integration and management of business communications infrastructure spanning various vertical markets.

3D Networks is part of the Singapore-based Planet One Pte Ltd. Planet PSG is the sole Global Nortel Technical Services partner on Periphonics platform in APAC region and provides professional services on voice and speech platforms in the region. For more details please visit www.3dnetworks.com

About MAPE Advisory Group

MAPE advisory group is a boutique investment bank focusing on mid market mergers and acquisitions, private equity and debt syndication. Founded by three senior Merrill Lynch bankers in 2001, MAPE has executed about 35 transactions with a total deal size of more than \$500 Mn in sectors such as Technology, Engineering, Pharma, Consumer Goods and Financial Services. For more details please visit www.mapegroup.com

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